



# COMPANY PROFILE



# ABOUT US

We are the CTBA.  
The CTBA stands for  
Construction, Technology,  
Business and Architecture  
& Interior Design.

Our story is the same as any other construction company's story. But a bit different. We believe in strict deadlines and consider punctuality to be one of our biggest strengths. This is the reason why we supervise, measure and analyse everything that is happening on the site.

We think of you as our partner with whom we share knowledge, responsibility and efficiency while providing you with the best quality.



Originally from Dubrovnik, Croatia, we have been developing our business in Qatar since 2009. Today, CTBA is an ISO 9001:2008 certified company with 500 employees in Croatia, Qatar and the UAE, more than 90% of which are highly experienced Europeans – from steel fixers and concrete workers to supervisors and engineers.

Enhanced by Framework for Business, a wall-to-wall management system, CTBA is here to support you in any construction related activity – site management, skilled workforce, procurement, logistics, catering, and architecture & interior design.

Feel free to continue  
discovering us as your  
reliable partner.



# MAJOR PROJECTS

**1 Doha Metro Green Line Elevated**  
Saudi Binladin Group - Porr - HBK JV

**2 Mall of Qatar**  
Urbacon Construction

**3 Qatar Foundation Head Office**  
Midmac

**4 Qatar National Library**  
Brookfield Multiplex Medgulf, Mercury

**5 Sidra Medical & Research Center**  
Midmac - CCC JV

**6 Qatar Foundation South East Car Park**  
Shapoorji Pallonji Qatar

**7 Doha Metro Green Line Underground**  
Porr - Saudi Binladin Group - HBK JV

**8 AlSadd Multipurpose Hall**  
Aktor Qatar

**9 Khalifa Stadium & Museum**  
Midmac - Sixco JV

**10 Barwa Commercial Avenue**  
Al Jaber Trading & Contracting

**11 Baytna Passive House**  
Barwa, Kahramaa, Qatar Green Building Council, Bilfinger Berger Qatar

**12 Barwa City**  
Bilfinger Berger Qatar, Shapoorji Pallonji Qatar

**13 Hamad International Airport**  
QIT - Imar JV, Sky Oryx JV (TAV - Taisei), Zueblin International Qatar

**14 Doha Metro Gold Line**  
Aktor - Larsen & Toubro - Yapi Merkezi - STFA - Al Jaber Engineering JV

**15 Qatar National Museum**  
Hyundai Engineering & Construction

**16 Msheireb Phases 1a, 1b, 1c & 3**  
Hyundai Engineering & Construction, Carillion Qatar, Brookfield Multiplex Medgulf, Exworks Technical Works, HBK Contracting Company

**17 Hamad bin Khalifa Medical City**  
Livart/Hyundai

**18 Qatar Petroleum District**  
Bouygues Batiment International - Midmac - Al Jaber Engineering JV

**19 Tornado Tower**  
Vinci Construction

**20 Sheraton Car Park**  
Qatari Diar - Vinci Construction

**21 Doha Exhibition & Convention Center**  
Imar Trading & Contracting

**22 Doha Metro Red Line**  
FCC - Yuksel - Archirodon - Petroserv JV

**23 Al Baker Towers**  
Prometal

**24 Croatian Embassy in Qatar**  
Ministry of Foreign Affairs of the Republic of Croatia

**25 The Pearl Qatar**  
C&B Building Materials & Trading

**26 Lusail Marina Administration Office**  
European Australian Trading & Contracting

**27 Lusail Car Park**  
Qatari Diar - Vinci Construction

**28 Pumping Station 70**  
Vinci Construction

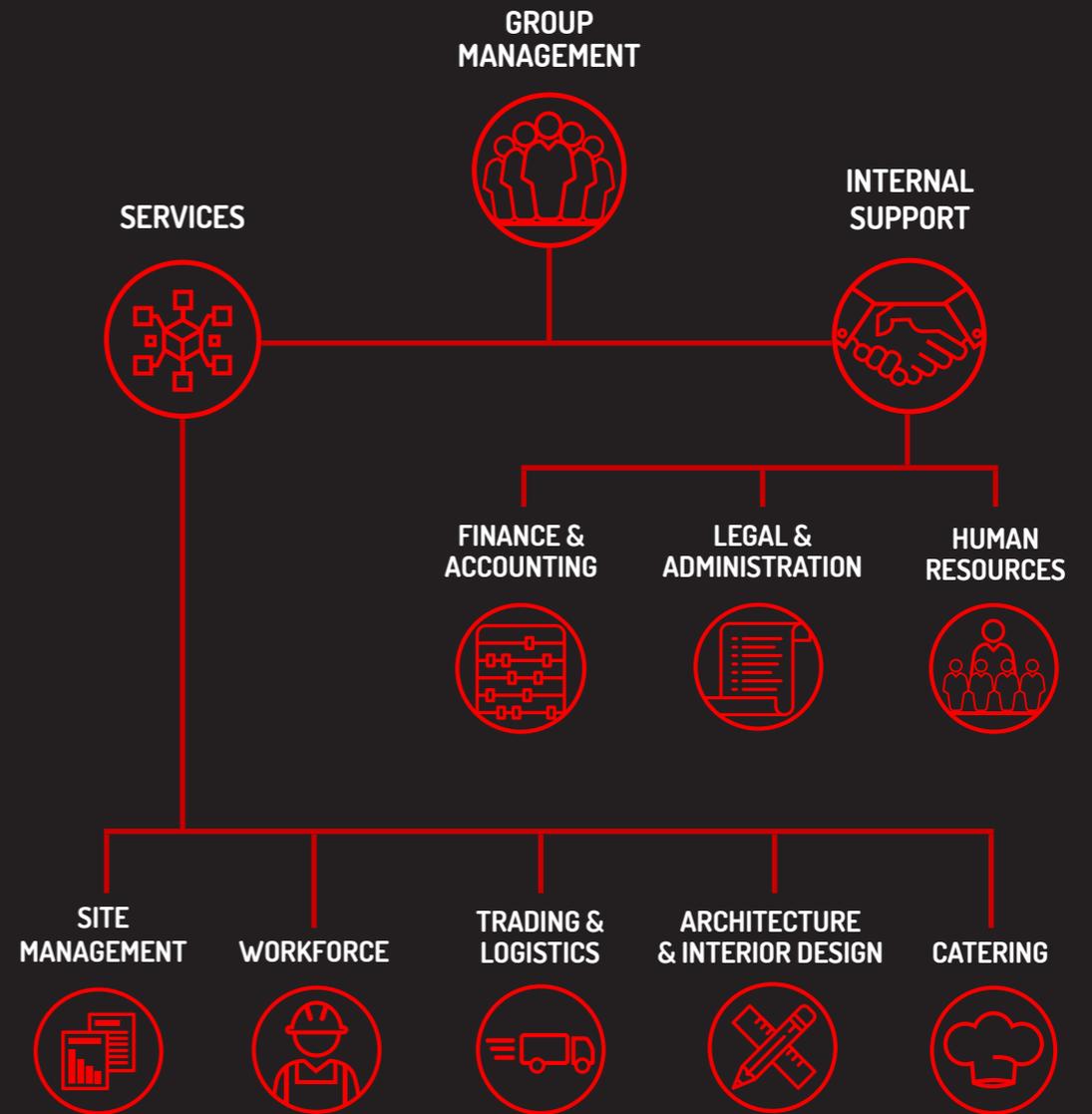
**29 Lusail Multipurpose Hall**  
Imar Trading & Contracting

**30 Antara Island (Banana Island)**  
Urbacon Construction





# ORGANISATIONAL CHART





WORKFORCE



TRADING & LOGISTICS



ARCHITECTURE & INTERIOR DESIGN

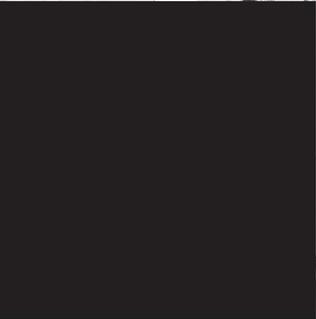
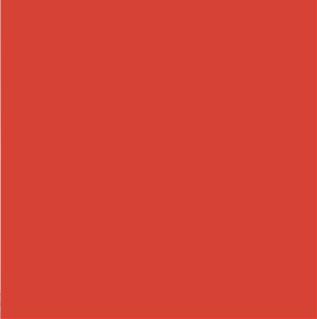


SITE MANAGEMENT



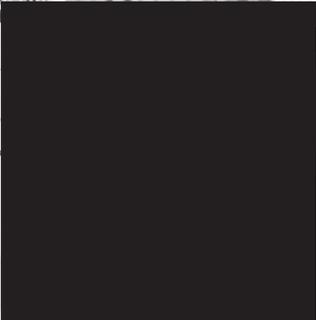
CATERING

There is more to construction than pouring concrete and putting bricks on top of one another. It is a complicated, interdependent system of many factors and activities. It includes more than just obtaining the desired materials and coordinating the work process and resources - having the right workforce and taking care of them by pointing them in the right direction and providing them with food and accommodation is equally as important. We believe those are the keys to success.



# SITE MANAGEMENT

*"With our engineers on site, you can focus on other responsibilities - they have everything under control."*



# SITE MANAGEMENT

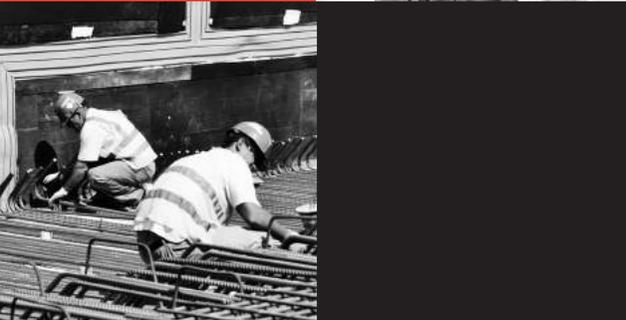
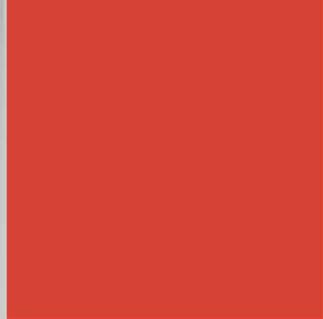
We know it is important to roll up our sleeves and get the job done.

Our experienced managers do not sit in their chairs. Our engineers and supervisors get their hands dirty along with the rest of the crew.



Although it is demanding to maintain a strict control over countless activities happening daily along with an ever-growing workload, CTBA is ready to face the challenge. With over a dozen engineers and more than forty supervisors, our staff will be on site full-time, as well as monitor activities, measure progress, propose improvements and send daily reports to their superiors such as senior staff in the project or management in the head office.

With our team on site, you can focus on other responsibilities because they have everything under control. Bilfinger Berger, QDVC, QIT-Imar, Aktor-Larsen & Toubro-Yapi Merkezi-STFA AlJaber Engineering JV and Saudi Binladin Group-Porr-HBK JV have already given us their trust.



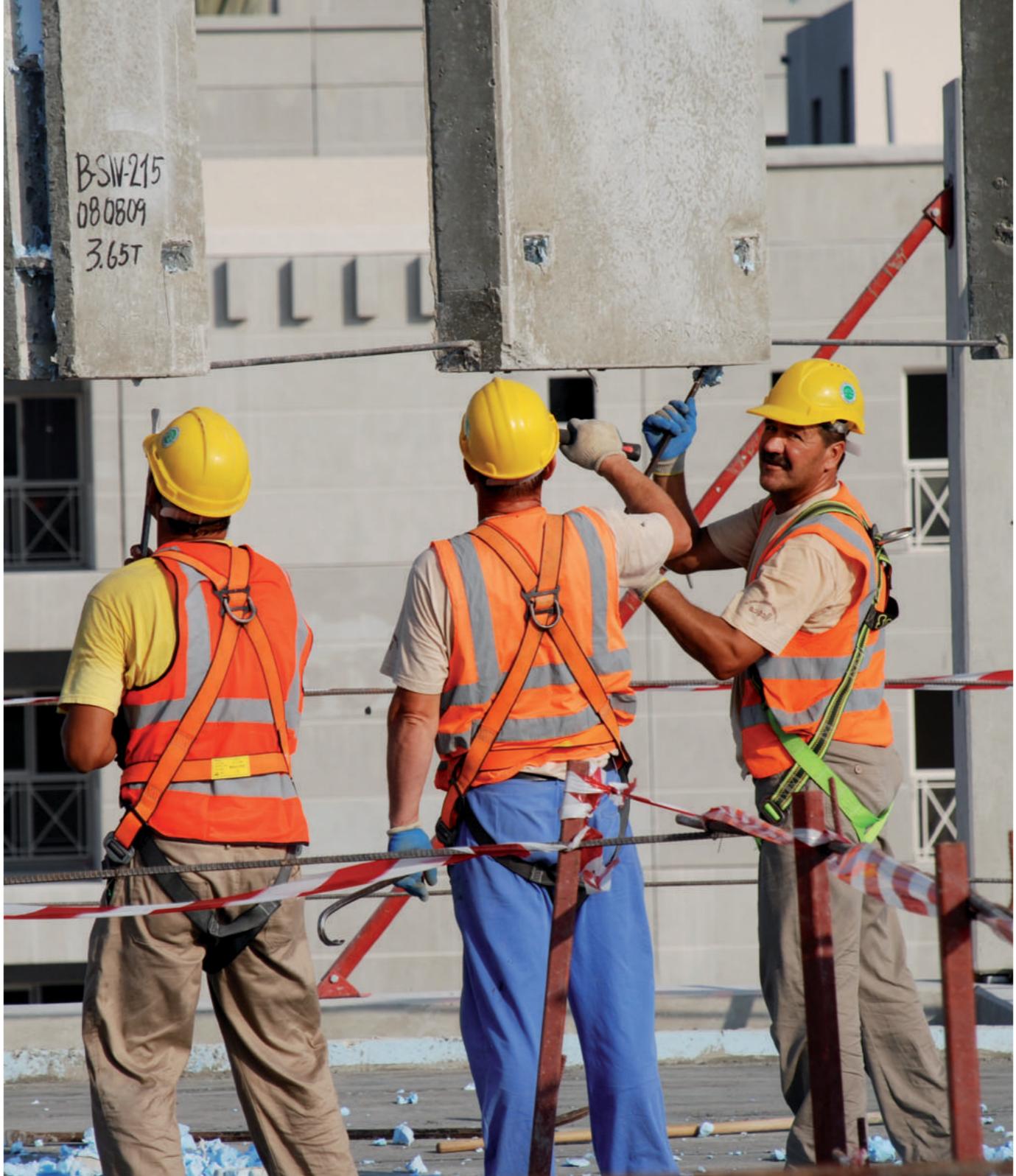
# SKILLED WORKFORCE

*"We pride ourselves on having over 3,000 skilled, experienced workers who can deliver any work required."*

# SKILLED WORKFORCE

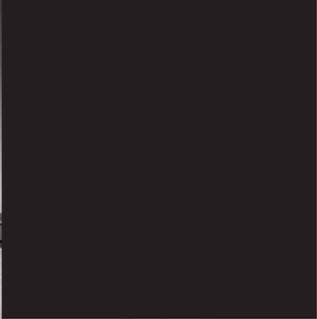
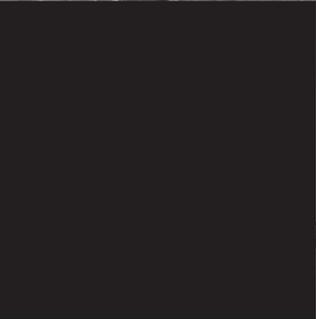
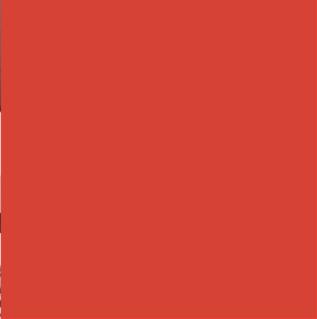
Carpenters, masons,  
precast erectors,  
dry wall installers,  
spray plaster applicators...  
You name it – we do it.

We are proud of our team including over 3,000 skilled and experienced workers who deliver any work required. They are not just manpower, they are people capable of completing any task entrusted upon them. All chosen by our own recruitment centres in Europe and under CTBA sponsorship with accommodation in CTBA-managed compounds which are fully Q22 compliant. Working with our satisfied and certified teams allows us to perform quality work with proven results.



We follow all regulations with regards to employees welfare, whether governmental standards or standards mandated by Qatar Rail and Qatar Foundation.





# TRADING & LOGISTICS

*"Due to our broad network of international suppliers, all goods and materials will be obtained and delivered in the shortest time possible."*



# TRADING & LOGISTICS

We will take care of your supplying and logistics.

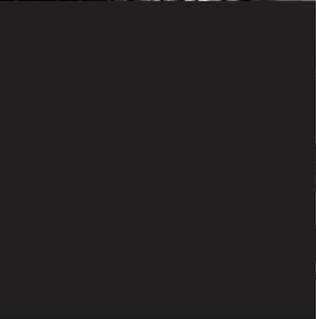
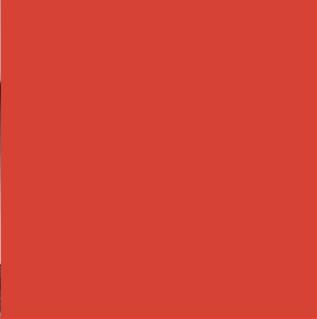
Due to our broad network of international suppliers, all goods and materials will be obtained and delivered in the shortest time possible, giving us an opportunity to be of even greater support to your business.



Logistics is a process that needs to be done professionally in order to be of great support to your business activities. CTBA offers turn-key solutions for your logistics and warehousing related activities.

Our team of experts will make this easier for you. From coordination with international forwarding agents and custom clearance to a dedicated warehouse in Qatar, we cover every aspect of procurement. Specialised software helps keep track of every movement and activity while documenting everything from the source to the destination. Whether by sea, land or air, we will transport goods from any part of the globe.





# ARCHITECTURE & INTERIOR DESIGN

*"Through joint action with some of the finest European award-winning architects, we are able to present more than 400 finished projects with emphasis on interior design."*

# ARCHITECTURE & INTERIOR DESIGN

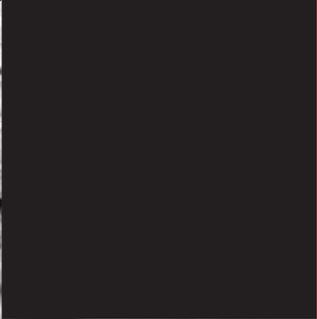
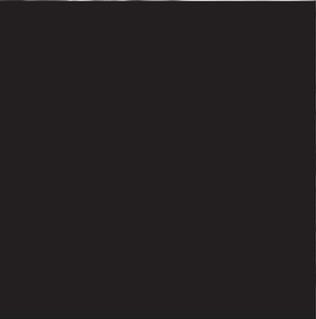
Our Architecture and interior design department is closely connected to our Construction branch.

Through joint action with some of the finest European award-winning architects, we are able to present more than 400 finished projects with emphasis on interior design. We have successfully built hotels, spa & wellness objects, office buildings, retail shops, restaurants and resident houses, using our combination of the best of both western and eastern style.



We provide an all-encompassing approach towards our clients by covering both the design and the engineering sides of the business, including everything from architecture and interior design to project coordination and site supervision.

It is important to stay up-to-date with this fast-paced ever-growing industry and its trends. Due to a growing awareness of the importance of a healthy lifestyle, as well as the increasing popularity of the wellness experience, our expert team is ready to develop your plans into fully-conceived concepts. Some examples include wellness resorts, spa or sport brands, as well as different fashion & beauty ideas. Our specialists with knowledge of the subject and background in the industry will be ready to perform their best for you.



# CATERING

*"We say meals should be prepared by professionals with fresh ingredients, hand-picked from the food market."*

# CATERING

When we say we will cover everything, we mean it.

Our team of fifteen professionals run by three European chefs is there to provide fresh and flavourful European-Mediterranean meals. Mediterranean food is light, yet very nutritious, healthy and tasty.



We say meals should be prepared professionally with fresh ingredients, hand-picked from the market. Our dedicated crew and management team with almost a decade of experience in Qatar make serving over 50 different meals to more than 1,000 workers easier than it sounds. And as a cherry on top, we deliver to locations of your choice.



**The CTBA receives the Knauf Award for Best Sub-Contractor in Qatar for Special Products in 2013 | 07.02.14**  
Amer Bin Ahmed, Knauf UAE Managing Director; Domagoj I. Cerovac, CTBA CEO; Zoran Leko, CTBA Technical Director



**Visit by the Croatian Chamber of Commerce to Concrete Elements Factory | 05.11.15**  
Luka Burilovic, President of the Croatian Chamber of Commerce; Dalibor Srdarevic, CTBA Site Engineer



**Opening of the Croatian Embassy in Qatar | 16.11.12**



**Visit by the Croatian Ministry of Justice | 14.04.15**  
H.E. Tomislav Bosnjak, Croatian Ambassador to the State of Qatar; Orsat Miljenic, Croatian Minister of Justice; Sanja Nola, Croatian Assistant Minister of Justice



**Launch Event of Barwa City | 21.05.12**  
Mario Lozancic, CTBA Group General Manager



**CTBA management at an audience with Dr. Ivo Josipovic, President of Croatia | 13.11.12**  
Dr. Ivo Josipovic, President of Croatia; Domagoj I. Cerovac, CTBA CEO; Zoran Leko, CTBA Technical Director; Mario Lozancic, CTBA Group General Manager



**Group photo after beginning of first casting of piers at Metro Green Line Elevated | 12.12.14**  
Consultant; Tomas Posker, SBG-Porr-HBK Construction Manager; Zeljko Zuvelek, CTBA Operations Director; Mario Lozancic, CTBA Group General Manager; Igor Cvjetkovic, CTBA Supervisor



**Visit of the Baytna Passive House construction site | 08.12.12**  
Domagoj I. Cerovac, CTBA CEO; Mario Lozancic, CTBA Group General Manager; Mihael Zmajlovic, Croatian Minister of Environmental Protection and Nature; Mario Obrdaj, Croatian Assistant Minister of Environmental Protection and Nature; H.E. Tomislav Bosnjak, Croatian Ambassador to the State of Qatar



**Site visit of the Tunnel Boring Machines at the Green Line Metro Project | 09.10.15**  
H.E. Tomislav Bosnjak, Croatian Ambassador to the State of Qatar; Mario Lozancic, CTBA Group General Manager



**The CTBA receives Kahramaas, Barwas and QGBCs Certificate of Appreciation for the completion of the Baytna Passive House | 02.12.12**  
Abdulla bin Abdulaziz Turki Al-Subaie, Group Chief Executive Officer of Barwa Real Estate Company, Domagoj I. Cerovac, CTBA CEO



**Bilfinger Berger Management inspecting Barwa City & CTBA works | 09.05.11**  
Harald Jeitler, Bilfinger Berger Qatar Project Director of Barwa City; Dr. Roland Koch, Bilfinger Berger CEO

